

# Heat exchangers in poultry production - Technical and economic aspects

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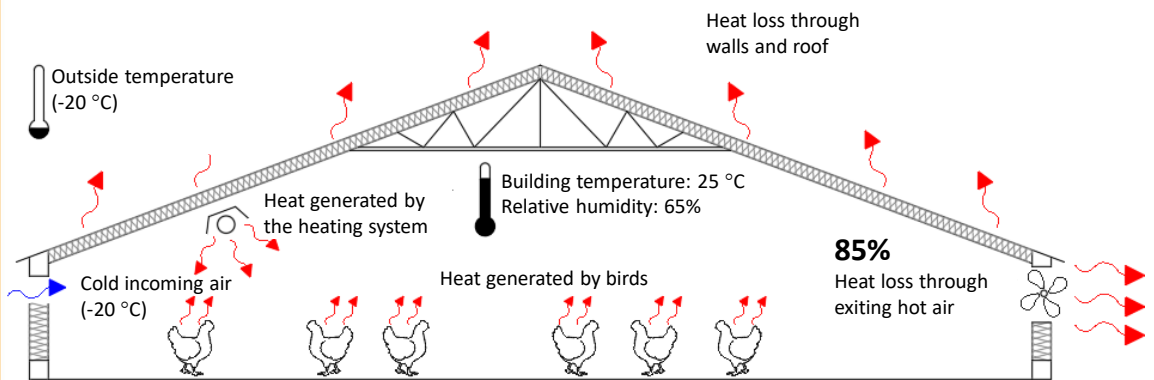
# Content

- Overview - Energy
- Heat exchanger energy recovery principle
- Theoretical efficiency curves
- Energy savings and greenhouse gas reduction
- Available models in Québec
- The Québec Energy Transition Program

## Content (continued)

- Terms, objectives, grant applications & profitability
- Practical project examples
- Technical results - energy and gas
- Practical tests, zootechnical performance for broilers
- Conclusion

# Ventilation of poultry houses - Heat, humidity and gas balance



In a poultry house, 85% of heat loss is through ventilation and only 15% through the building

# Conventional ventilation

The litter is overloaded, fostering the generation of contaminants

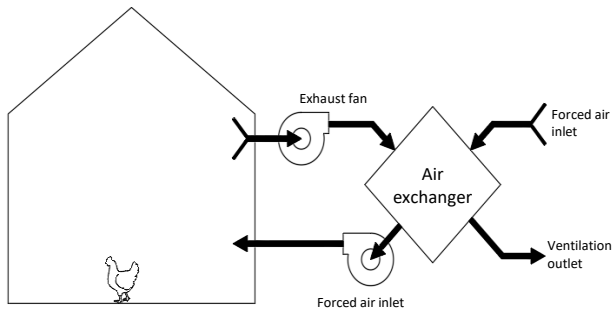


Control: Temperature curves

Increased ventilation rates

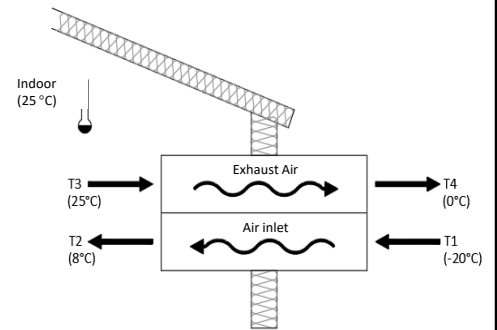
Heating required

# Air exchanger



- T1 Outside air entering the exchanger
- T2 Outside air exiting the exchanger
- T3 Evacuated air entering the exchanger
- T4 Evacuated air exiting the exchanger

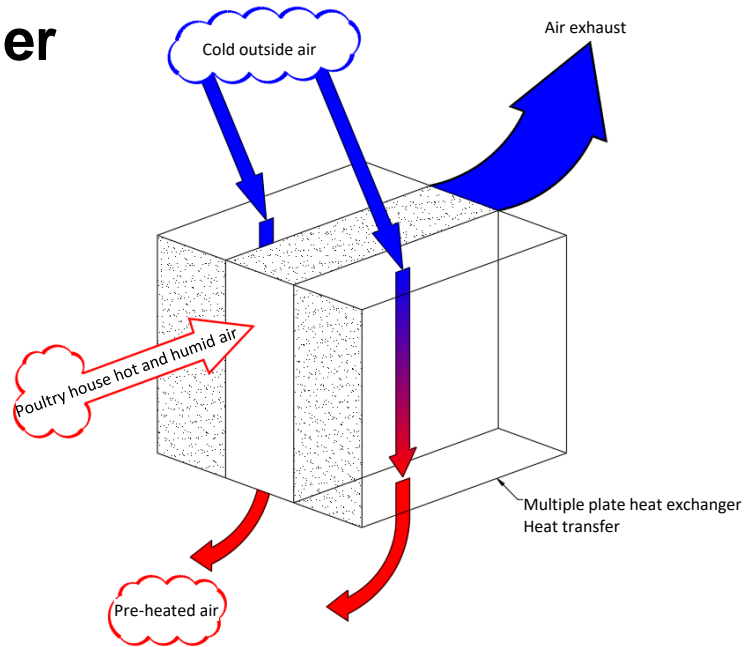
(Temperatures indicated are based on a heat recovery efficiency of 70%)



# Air exchanger

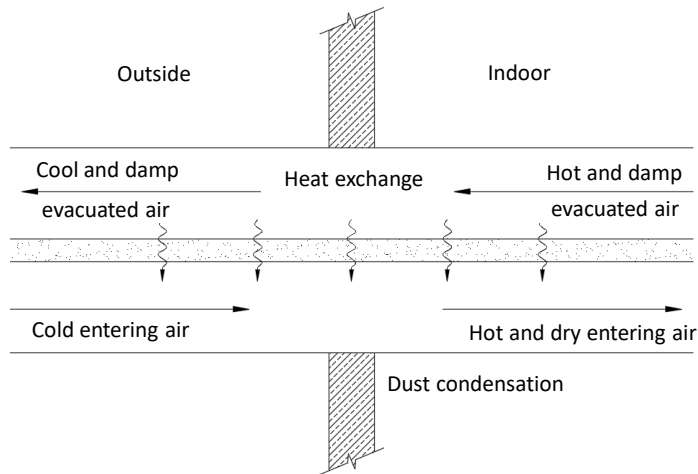
Efficiency:

Heat transfer area



# Air exchanger

Heat transmission within an air/air heat exchanger

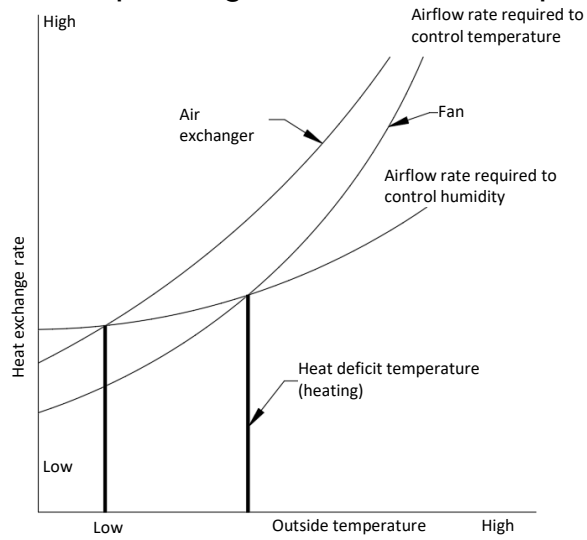


- PVC
- Coroplast
- Stainless steel
- Plexiglass
- Steel



# Air exchanger

Air exchange rate depending on outside air temperature

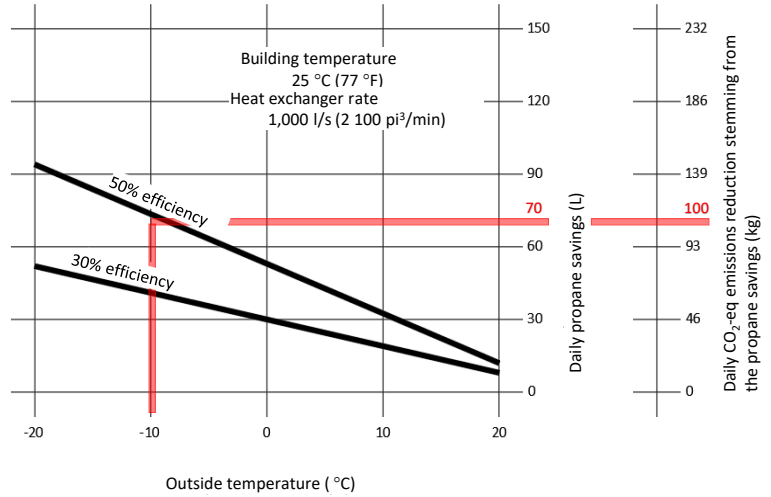


# Exchanger efficiency

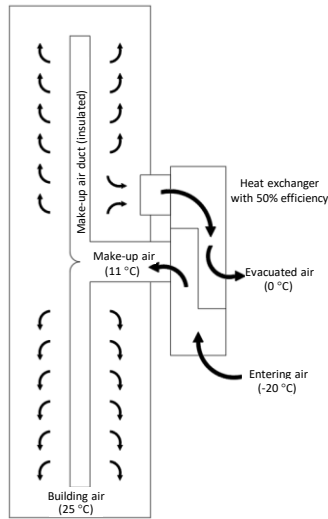
Predictions and calculations of reductions are complex

Efficiency:

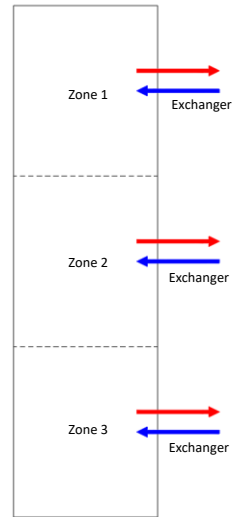
- Exchanger area
- Motorization
- Automation
- Condensation - frost
- Cleaning - dust
- Location



# Exchanger systems



Central



Multi-zones

# Applicable financial assistance programs for the agricultural sector

## Agriconseils

- For MAPAQ, the Réseau Agriconseils established in the different administrative regions of Québec are a one-stop shop for business and agricultural advisors
- Grant and consulting aspects related to energy, greenhouse gases, profitability and feasibility study

# Applicable financial assistance programs for the agricultural sector

## Québec's Energy Transition (TEQ)

- Québec's Energy Transition is a crown corporation under the responsibility of the Minister of Energy and Natural Resources
- Its mission is to support, stimulate and promote energy transition, innovation and efficiency and ensure an integrated governance

# Québec's Energy Transition (TEQ): ÉcoPerformance

Objectives:

- Energy efficiency
- Reduction of GHG emissions
- Conversion to lower emission energy sources

# Québec's Energy Transition Grant Program

## Programmes en transition énergétique

Clientèles Les consommateurs d'énergie, tous secteurs d'activité confondus  
\* Tous les acteurs engagés dans la transition énergétique

### CHAUFFEZ VERT

Conversion du système de chauffage à une énergie renouvelable

Indicateurs de résultats	Cumulatif
<b>Résidentiel (2013-2020)</b>	
Nombre de participants	26 299
Réduction des émissions de GES (t éq. CO <sub>2</sub> /an)	159 467
Aide financière (M\$)	31,2
<b>Commercial, institutionnel et industriel (2018-2020)</b>	
Nombre de participants	45
Réduction des émissions de GES (t éq. CO <sub>2</sub> /an)	484,3
Aide financière (M\$)	310 538

### RÉNOCLIMAT

Rénovation d'habitations pour en améliorer la performance énergétique

Indicateurs de résultats 2007-2020	Cumulatif
<b>Quote-part</b>	
Nombre de participants (mesures réalisées - visites « E »)	157 322
Économies d'énergie (GJ/an)	2 540 684
Aide financière (M\$)	200,3

### ÉCONOLOGIS

Services gratuits pour améliorer l'efficacité énergétique des domiciles (ménages à faible revenu)

Indicateurs de résultats 2008-2020	Cumulatif
<b>Quote-part</b>	
Nombre de participants (volsat sensibilisation et thermostat)	97 330
Économies d'énergie (GJ/an)	155 326
Aide financière (M\$)	301

### BIOMASSE FORESTIÈRE RÉSIDUELLE

Conversion énergétique à la biomasse forestière résiduelle

Indicateurs de résultats 2013-2020	Cumulatif
<b>Fonds vert</b>	
Nombre de projets acceptés	203
Réduction des émissions de GES (t éq. CO <sub>2</sub> /an)	90 273
Aide financière (M\$)	53,2

### ÉCOPERFORMANCE

Projets d'efficacité et de conversion énergétiques ou d'amélioration des procédés

Indicateurs de résultats 2013-2020	Cumulatif
<b>Fonds vert et quote-part</b>	
Nombre de projets acceptés	1596
Économies d'énergie (GJ/an)	14 177 610
Réduction des émissions de GES (t éq. CO <sub>2</sub> /an)	1 170 571
Aide financière (M\$)	445,4

### NOVOCLIMAT

Construction d'habitations neuves à haute performance énergétique

Indicateurs de résultats 2008-2020	Cumulatif
<b>Quote-part</b>	
Nombre de participants	45 670
Économies d'énergie (GJ/an)	731 395
Aide financière (M\$)	105,5

### TECHNOCLIMAT

Soutien à l'innovation en matière d'énergie et de réduction des émissions de GES

Indicateurs de résultats 2013-2020	Cumulatif
<b>Fonds vert et quote-part</b>	
Nombre de participants	61
Aide financière (M\$)	92,7

### TRANSPORTEZ VERT

Réduction de la consommation de carburant et des émissions de GES des parcs de véhicules routiers

Indicateurs de résultats 2019-2020	Cumulatif
<b>Quote-part</b>	
<b>Volet accompagnement</b>	
Nombre de demandes soumises	2
Nombre de personnes formées	29
<b>Volet acquisition de technologies</b>	
Nombre de demandes soumises	2
Aide financière	30 000 \$
Réduction des émissions de GES (t éq. CO <sub>2</sub> /an)	10
<b>Volet formation à l'écoconduite</b>	
Personnes formées	27
Nombre d'entreprises certifiées en écoconduite	6

### ROULEZ VERT

Rabais pour l'acquisition d'un véhicule électrique et d'une borne de recharge à usage résidentiel

Indicateurs de résultats	Cumulatif
<b>Fonds vert</b>	
<b>Rabais pour un véhicule neuf (2011-2020)</b>	
Nombre de participants	84 297
<b>Rabais pour un véhicule d'occasion (2017-2020)</b>	
Nombre de participants	2 615
<b>Remboursement pour une borne à domicile (2011-2020)</b>	
Nombre de bornes	32 607
Aide financière totale (M\$)	488,6
Réduction des émissions de GES totale (t éq. CO <sub>2</sub> /an)	166 780

Rabais pour bornes en milieu de travail et pour bornes multilogements

Indicateurs de résultats	Cumulatif
<b>Borne au travail (2014-2020)</b>	
Nombre de bornes	4 516
<b>Borne multilogement (2019-2020)</b>	
Nombre de bornes	422
Aide financière totale (M\$)	12,1

<https://transitionenergetique.gouv.qc.ca/en/> (some information is available in English)

RENDEZ-VOUS  
AVICOLE  
AQIMAC

# ÉcoPerformance: Program Rules

## Maximum amount of financial assistance

Category	Maximum per application (\$)	Maximum per site (\$/year)
Small and medium consumer	\$5,000,000	\$10,000,000



# ÉcoPerformance: Program Rules

Project Eligibility Limit:

Return on investment period (RIP) also called payback period for the energy investment. The ratio of the measure's total eligible expenses to the measure's net annual financial savings from energy consumption

Limitations of profitability criteria for measures/projects

	Participant category	RIPmin (years)	RIPmax (years)
LC	Industrial	1 year	15 years
	Commercial	3 years	20 years
	Institutional	5 years	20 years
SMC	Industrial	2 years	20 years
	Commercial	3 years	20 years
	Institutional	5 years	20 years

# ÉcoPerformance: Program Rules

The financial assistance granted is the lesser of the following amounts:

Participant category	% of eligible expenses	RIPmin	\$/t
Large industrial consumer	75%	1 year	\$40-50/t
Large commercial consumer	75%	3 years	\$40/t
Large industrial consumer	75%	5 years	\$40/t
Small and medium industrial consumer	75%	2 years	\$125/t
Small and medium commercial consumer	75%	3 years	\$125/t
Small and medium institutional consumer	75%	5 years	\$125/t
Process fugitive emissions reduction project	75%	N/A	\$25/t

## ÉcoPerformance: Eligible expenses

- Cost of purchasing and retrofitting equipment, including equipment required for energy metering
- Engineering costs
- Installation costs
- Start-up costs
- Professional fees
- Calibration costs
- Contribution cost to be paid to the distributor for an energy conversion to take place
- Energy metering costs and report writing expenses

# ÉcoPerformance: Program Rules

1. Preparation of documents (1 to 2 months) (TEQ)
  - Project plan signed by an engineer
  - Monitoring plan signed by an engineer
2. Filing the application

## ÉcoPerformance: Program Rules

3. Obtaining the priority date ( $\pm$  1 month)
  - The client has the right to start the work and incur expenses and, if the project receives financial assistance, the expenses may be eligible, but there is no guarantee at this stage
4. Evaluation of the claim: a few months, variable depending on the TEQ analyst

## ÉcoPerformance: Program Rules

5. Announcement and signing of the agreement
  - Payment of 25% of the total grant
6. Equipment installation and start-up (if not already done)
7. (Optional) Progress report (when more than 50% of the work is completed)
  - Payment of 25% of the total grant

## ÉcoPerformance: Program Rules

### 8. Start-up report

- Filing the start-up report, verification of installation and project invoices (signed by engineer). Evaluation of the claim: a few months, variable depending on the TEQ analyst

### 9. Analysis of the report by TEQ

- Payment of 25% (if progress report) or 50% of the total grant

# ÉcoPerformance: Program Rules

10. Monitoring for 1 year

11. Project report

- Validation that the projected energy consumption matches the projections and justification of the differences (signed by an engineer)



# ÉcoPerformance: Program Rules

## 12. Analysis of the project report by TEQ

- Payment of 25% of the total grant or amount adjusted based on project report

## 13. Annual monitoring report for 10 years

- The annual monitoring report is completed by the client with the exception of the 1<sup>st</sup> year, which is completed by an engineer. It is used to confirm that the installed devices are still in place
- If the devices are removed before the end of the 10-year agreement, claims may be made against the customer by TEQ

# ÉcoPerformance:

## Performance Review - Budget

Item	Poultry house 1	Poultry house 2
Number of exchangers	24	8
Exchangers including modifications/change of controls	\$158,262	\$61,482
Installation (carpentry/plumbing/electricity)	\$28,930	\$11,800
	External labour	Partially by the farm employees
Preparation of the financing application	Subsidized Agri-Conseil	Subsidized Agri-Conseil
Engineering (site monitoring/supervision/report)	\$5,000	\$4,000
Meters (electric + fossil fuel), Materials and installation	\$8,136	None Required
Total cost	\$200,328	\$77,282

# ÉcoPerformance:

## Performance review - Energy consumption

Item	Case 1	Case 2
Pre-project fuel consumption	109,364 m <sup>3</sup>	58,418 L Propane
Fuel consumption with exchanger (expected)	56,792 m <sup>3</sup>	34,648 L Propane
Fuel consumption reduction	48%	41%
Fuel consumption with exchanger (real 2020-2021)	43,327 m <sup>3</sup>	Ongoing monitoring

# ÉcoPerformance:

## Performance review - Energy consumption

Item	Poultry house 1	Poultry house 2
Power consumption before project	145,630 kWh	62,031 kWh
Electrical consumption with exchangers (expected)	206,067 kWh	88,021 kWh
Electrical consumption with exchangers (real 2020-2021)	162,433 kWh	Ongoing monitoring
Explanations	<ul style="list-style-type: none"><li>• Warmer than normal outdoor temperature in 2020-2021</li><li>• Combination of production cycle and temperature</li></ul>	

# ÉcoPerformance:

## Performance review - profitability and subsidy

Item	Case 1	Case 2
Total cost	\$200,328	\$77,282
Maximum grant according to TEQ criteria <b>Caution</b> : variable according to ventilation criteria and humidity in the building	\$109,983	\$45,810
Grant % of total project cost	55%	59%
RIP before grant	10,89 years	9,13 years
RIP with grant	4,25 years	3,72 years
Explanations	<ul style="list-style-type: none"> <li>• Installed by external labour</li> <li>• New control</li> <li>• Average ventilation setpoint</li> </ul>	<ul style="list-style-type: none"> <li>• Partially installed by the farm employees</li> <li>• Little control</li> <li>• Average ventilation setpoint</li> </ul>

## ÉcoPerformance: September 2021

Number of applications filed: 30

Number of applications accepted: 24

Number of applications still in progress: 3

# Zootechnical performances, farm trials

Courtesy of A. St-Cyr, Sollio Agriculture

Performances monitored separately (heating, air quality, feed conversion, gain, condemnations) for 18 months on 12 flocks

Results:

- 4.9-year return on investment taking into account installation, maintenance, cleaning and subsidies offered in 2020
- Better feed conversion (-0.02 kg feed/kg gain)
- Increased weight at the end of the growth period (0.4 g/bird)
- Lower heat cost (- 0.6 ¢/bird)

# Comparative study - Sollio Agriculture

August 2019 to May 2020

	Exchanger	Ventilation standard
Nb of flocks	6	6
Net nb of broilers	67 093	66 932
Average weight	1.996 kg	1.981 kg
Production	135,370 kg	134,140 kg
Average mortality rate	2.27%	2.35 %
Feed conversion	1,5877	1,6016
Gross profits	\$97,668.73	\$95,182.86
Difference	\$2,485.87 (2.61 %)	



## Results and producers impressions

- Increased weight, ADG, yield
- Lower humidity, heating duration and cost
- Lower respiratory, subcutaneous, liver conditions
- Lower rejected carcasses, rejected portions
- Overall improvements
- Improved overall air quality

## Energy impacts for the environment

- Reduction in propane consumption per kg of broiler produced
- Reduction of greenhouse gas emissions



See our web site for an overview of our achievements  
[www.lemaychoiniere.com](http://www.lemaychoiniere.com)

# Thank you!